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A Conference on:

CONTAMINATED PROPERTY TRANSACTIONS:

Promoting Sustainable Deals and Redevelopments

November 7, 8, & 9, 2007
Marines' Memorial Club & Hotel
San Francisco, CA USA

Vapor Intrusion
Session In Focus



RTM Communications, Inc.
Conference Creator and Producer
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Vital Presentations on:

- ♦ Alternative due diligence standards for corporate acquisitions
- ♦ Sustainable design and remediation; the metrics used in site cleanups
- ♦ U.S. Supreme Court decisions and their effect on site cleanups and environmental due diligence in business and real estate transactions
- ♦ New developments in structuring and negotiating transactions
- ♦ The return of At-Risk/Self Directed Cleanups
- ♦ Industry perspectives on FASB rules for reporting environmental liabilities
- ♦ Deal Flow--how deals get done in a bifurcated market
- ♦ EPA enforcement priorities influencing Brownfield deals
- ♦ Myths and realities when using AAI in business and real estate transactions
- ♦ Agreements designed to resolve liability issues for BFPPs and Prospective Lessees
- ♦ Corporate strategies for cleaning up, revitalizing and repositioning moth-balled manufacturing sites
- ♦ Land use stewardship and enforcement of institutional controls
- ♦ State reforms, tax credits, and grants addressing brownfield redevelopments
- ♦ Industry perspective on risk based cleanups, vapor intrusion and residential redevelopment on brownfield sites
- ♦ Innovative risk management tools for liability buyouts and guaranteed fixed price remediation transactions
- ♦ Creative public/private brownfield financings
- ♦ New trends in venture capital and innovative financing of brownfields
- ♦ Risk management strategies for closing on the middle market sites
- ♦ Perpetual liability trust fund for corporate brownfield properties--(R-PAT)
- ♦ Climate Change, CSR, Environmental Disclosure Due Diligence
- ♦ Vapor intrusion ASTM standard and mitigation systems/remedial alternatives
- ♦ Vapor intrusion recent case law litigation impacting transactions

The tools you need for your deals
CONTAMINATED PROPERTY TRANSACTIONS:
Promoting Sustainable Deals and Redevelopments PLUS Vapor Intrusion Session In Focus
Marines' Memorial Club & Hotel
November 7, 8 & 9, 2007



Attend "Contaminated Property Transactions: Promoting Sustainable Deals and Redevelopments" and become better equipped to close your deals, mitigate your transactional and legacy risks and facilitate sustainable site redevelopments. Acquire the tools to bracket, reduce or transfer risks associated with contaminated property deals and to bring value to site redevelopments using sustainable standards, practices or certifications. This conference is designed to inform and challenge you with cutting-edge legal, risk management and business strategies and tactics to help you successfully close your deals.

One of the central themes of this San Francisco, CA conference is the tiered or performance based pre-and post-acquisition due diligence used by dealmakers. We bring you the buyers/sellers, developers/owners, lenders/investors and government representatives, as well as the strategies and tactics to effectively protect against potential liability and business environmental risk. Learn from the corporate deal-makers and practitioners about their corporate real estate transactions and experience the successes and challenges of using alternative due diligence techniques, risk-based decision-making and cleanups, institutional/engineered controls and creative risk financing techniques for surplus and/or operating environmentally impaired assets. For example, commercial real estate transactions and mixed use/residential developments impacted by vapor intrusion can create special challenges for corporate divestitures and future site redevelopment but these complex redevelopments are getting completed by successfully bringing together the seller with innovative brownfield and traditional developers.

The conference will allow you to capitalize on reliable approaches for structuring, negotiating and closing complex contaminated property transactions that use public/private sector partnerships. Also, learn from corporate dealmakers and other practitioners about proposals that bring corporate sustainability and statutory and regulatory finality or endpoints to site cleanup costs and legacy risks. Corporations acknowledge that successful brownfield redevelopments are based on using land intelligently. "Reuse needs to be designed to mitigate risk" according to Evan van Hook, Honeywell Corporate Vice President for Health, Safety, Environment and Remediation. "Corporations are looking for efficient, reliable partners. Remediation needs to be protective of human health, the environment and reputation."

There is a Session In Focus on day three of this conference. The Session In Focus features the science, engineering and legal challenges of dealing with vapor intrusion relative to business and real estate transactions. Whether you are an environmental professional, prospective buyer/developer, seller, site owner, lender or insurer, virtually all stakeholders in a real property transaction can be adversely affected by vapor intrusion (VI) problems. All types of sites can be affected, especially those that have petroleum or solvent related contamination. At the conference, you will discover how emerging global due diligence trends and sustainable development initiatives relate to corporate investments, mergers and acquisitions.

This exciting and informative conference will host some of the industry's most effective dealmakers and participants.

DAY ONE November 7, 2007

- 7:30 - 8:15 Registration and Continental Breakfast**
- 8:15 - 8:30 Conference Overview and Objectives**
Dean Jeffery Telego, Conference Chairman & President, Risk Management Technologies, Inc.
- 8:30 - 9:00 Keynote Address: Sustainable Design and Reuse of Corporate Brownfield Properties**
Evan van Hook, Corporate Vice President, Health, Safety, Environment & Remediation, Honeywell Corporation
- 9:00 - 9:30 Public/Private Financing Tools: Partnerships to Promote Contaminated Property Transactions and Redevelopments**
- ◆ Evolution and update on the Brownfield's Legislative Agenda
 - ◆ Expanded federal and state Brownfield Tax Incentives
 - ◆ Creative state programs such as TIF districts, targeted tax incentives/credits
 - ◆ Status report on state grant and voluntary cleanup programs (VCP)
 - ◆ How states are implementing O&M and enforcement policies
Charles Bartsch, Vice President, ICF International & former Director of Brownfield Studies, Northeast Midwest Institute
- 9:30 - 10:15 Surviving the "Tail" of Business Real Estate Cycles**
- ◆ Emerging transactional trends in a bifurcated brownfield market
 - ◆ Acquisition, remediation, redevelopment and risk management of environmentally challenged properties
 - ◆ Structuring the deal, acquisition criteria and due diligence
 - ◆ Property evaluation, development options, site planning entitlement scheduling
 - ◆ Mitigating or avoiding environmental and market risks-- "The Hairy Deals"
 - ◆ Accounting for environmental issues during the redevelopment
 - ◆ Manuscripting broad form and fixed price remediation insurance for large and small deals
Mary Hashem, Founding Partner, Brownfield Partners and Managing Director of Market Street Investors
Lindene Patton, Senior Vice President & Associate General Counsel, Zurich, NA
- 10:15 - 10:30 BREAK Refreshments Courtesy of XL Insurance**
A chance to network and review exhibits
- 10:30 - 11:00 EPA Enforcement Priorities Influencing Brownfield Transactions and Redevelopments**
- ◆ Measuring the effectiveness of EPA's national and regional enforcement initiatives
 - ◆ Tracking post-construction completion activities, financial assurance and SEPs
 - ◆ Good Samaritan Cleanups-- Model Consent Decree for abandoned mines
 - ◆ Impact of EPA Enforcement First to ensure institutional controls at Superfund sites
 - ◆ BFPP and Prospective Lessee Agreement (PLA) model agreements aimed at resolving brownfield liability fears
 - ◆ ER3 Initiative's redevelopment impacts, benefits of sustainable design/remediation
Marie Rongone, Supervisor, Hazardous Waste Branch, Office of Regional Counsel, US EPA Region IX

11:00 - 12:00 U.S. Supreme Court Decisions Affecting Business and Real Estate Transactions

- ◆ Post-*Aviall* and Supreme Court case law impact on contaminated real estate and corporate transactions and negotiating strategies for contaminated site cleanups
- ◆ Options for potential responsible parties to recover costs and preserve defenses in the wake of the Supreme Court decisions
- ◆ Lower court opinions interpreting *Aviall* pre- and post- Supreme Court *Atlantic Research* decision
- ◆ Will *Aviall* be able to finally recover some of its cleanup costs under §107(a)?
- ◆ How are these lower court decisions affecting site cleanups and state VCP programs?
- ◆ Deal flow and determining an implied right of contribution and effect on due diligence
- ◆ Supreme Court decisions affecting due diligence in the era of climate change

Richard O. Faulk, *Partner, Gardere Wynne Sewell, LLP*
Karl Bourdeau, *Principal, Beveridge & Diamond, P.C.*
Lawrence Schnapf, Esq., *Schulte Roth & Zabel*

LUNCHEON Hosted by Conestoga-Rovers & Associates, Zurich North America, BNA Environmental Due Diligence Guide, and EDR, Inc.

12:00 - 1:30 The State of the Pollution Insurance Marketplace

Bob Hallenbeck, *Senior Vice President, XL Insurance*

1:30 - 3:00 Panel Discussion—Myths and Realities of Using All Appropriate Inquiries (AAI) Standard in Business and Real Estate Transactions

- ◆ Measuring the effect of the EPA regulation on marketplace/brownfield transactions
- ◆ How is the AAI standard affecting refinancing, redevelopments merger and acquisition transactions
- ◆ How are AAI and ASTM E 1527-05 affecting EP and ESA costs and market trends?
- ◆ Framework/integration of ASTM Phase II & Continuing Obligation standards
- ◆ Return of “Self-Directed” or “At-Risk” cleanups
- ◆ How will post-acquisition due diligence—exercising appropriate/due care, maintaining continuing obligations— affect deals?
- ◆ Tackling the unresolved potential liability issues affecting BFPPs & tenants

Julie Kilgore, *Principal, Wasatch Environmental, Inc. & Chair of ASTM 1527 Task Force*
Lawrence Schnapf, Esq., *Schulte, Roth & Zabel*
Derek Ezovski, *Managing Director, Property Due Diligence Group, EDR, Inc.*
Alan Feldbaum, *Director, M&A Advisory Services, Environmental Resources Management*
Amy Edwards, *Partner, Holland & Knight LLP*
Dean Jeffery Telego, *President, Risk Management Technologies, Inc. & Executive Co-Director, Environmental Bankers Association (Moderator)*

3:00 - 3:15 BREAK Refreshments Courtesy of Holland & Knight LLP
A chance to network and review exhibits

3:15 - 4:30 Alternative Due Diligence and Risk Management Standards for Corporate Acquisitions

- ◆ Resolving environmental concerns and negotiating strategies for contaminated sites
- ◆ How much due diligence is enough selecting the most appropriate due diligence scope/standard (i.e., DATA) for M&A deals
- ◆ Balancing pragmatic business objectives against environmental issues
- ◆ Using on-line environmental information and electronic report platforms
- ◆ Satisfying environmental disclosure due diligence obligations, reporting environmental liabilities and GHG emissions Sarbanes-Oxley, FASB rules, carbon disclosure reports

- ◆ Due diligence investigations, portfolio analysis for sale lease backs
- ◆ Exit strategies for mitigating comeback risks

David Mueller, *Senior Managing Attorney, CNH America, LLC*
Mary Schulz, *Vice-President, Environmental Risk, GE Capital Solutions*
Walter Lohmann, Jr., *Partner, Kirkland & Ellis*
Abbi Cohen, *Partner, Dechert LLP*
Amy Edwards, *Partner, Holland & Knight LLP (moderator)*

4:30 - 5:45 Removing the Barriers to Corporate Brownfield Site Redevelopments

- ◆ Defining the barriers to corporate brownfield redevelopment
- ◆ Airing out the mothballed industrial properties and legacy risk issues
- ◆ Employing a perpetual liability trust fund for corporate brownfield properties
- ◆ *The Recovered Property Protection and Assurance Trust (R-PAT)*
- ◆ Addressing long-term stewardship issues at hazardous waste sites
- ◆ Federally administered financial assurance fund for future cleanup costs

Dwight A. Bedsole, *Director of Corporate Remediation Group, DuPont*
Elliott P. Laws, *Counsel, Pillsbury Winthrop, Shaw, Pittman, LLP*
Karl Bourdeau, *Principal Partner, Beveridge & Diamond, PC*

5:45 - 7:15 RECEPTION
Hosted by XL Insurance and Holland & Knight LLP

DAY TWO November 8, 2007

8:30 - 9:45 Brownfield Reforms- New Proposals, Metrics, and Challenges to Revitalizing Site Cleanups

- ◆ Implementing California’s Land Reuse and Revitalization Act- AB389
- ◆ Proposals for tiered system for smaller sites, reopens fund to protect against comebacks
- ◆ Privatized approach for low risk sites; explore a Super Project Manager program
- ◆ Sustainable design and remediation approaches for risk-based cleanups
- ◆ Public/private partnerships for financing brownfields
- ◆ Risk management issues for residential development affected by vapor intrusion
- ◆ Large urban infill projects developers perspective
- ◆ New approaches for the employment of land use controls

Maureen Gorsen, *Director, Cal EPA, Department of Toxic Substances Control*
Dorothy Rice, *Executive Director, Cal EPA, State Water Resources Control Board*
Richard Opper, *Partner, Opper & Varco, LLP*
Mary Hashem, *Partner, Brownfield Partners*
Jennifer Hernandez, *Partner, Holland & Knight LLP (Moderator)*

9:45 - 10:15 Lender Perspective on Brownfield Transactions

- ◆ Bracketing the risk, performing complete due diligence
 - ◆ Negotiating and enforcing agreements/indemnities
 - ◆ Debt/bridge and mezzanine financings for brownfield acquisitions, remediation construction, pre-development
- Craig Carbrey**, *President & CEO, Continental Environmental Redevelopment Financial, LLC (CERF)*

10:15 - 10:30 BREAK Refreshments Courtesy of Cetco Liquid Boot Co.
A chance to network and review exhibits

10:30 - 11:15 Corporate Perspective on a Complex Contaminated Property Deal

- ◆ Challenges to divesting legacy non-performing industrial property
- ◆ Creating value and repositioning sites for disposition and redevelopment
- ◆ Large brownfield site due diligence, screening process, site access agreements
- ◆ New developments in deal structure, P&S Agreements, and post-acquisition obligations
- ◆ Rules of the road: bringing successful closure to contaminated property deals
- ◆ Integrating remediation and development schedules, monetizing environmental assets
- ◆ Using risk-based standards to facilitate cleanups and restoring land for sustainable reuse
- ◆ New trends in risk management and sustainable development for large urban infill and mixed use developments using a brownfield and traditional developers

Kathleen McFadden, Senior Attorney,
United Technologies Corporation

Beth Barton, Partner, *Day Pitney, LLP*

Mary Hashem, Principal/Founding Partner,
Brownfield Partners LLC

11:15 - 11:45 Environmental Liability Acquisition and Redevelopment of Corporate Real Property—Case Studies

- ◆ Holistic approach to evaluating property condition, transaction structure and liability issues
- ◆ Integrating acquisition, remediation, redevelopment and sale leaseback on acquisitions
- ◆ Drafting underlying remediation contracts and maximizing balance sheet tax benefits
- ◆ Case studies on Caterpillar Corporation, BAE Systems and General Motors Corp. facilities

Randall Jostes, CEO and President,
Environmental Liability Transfer, Inc.

11:45 - 12:15 From Deal Inception to Completion—How Brownfield Redevelopment Projects Get Done

- ◆ New developments in structuring the deal, deal criteria, due diligence, master plan design, life cycle of deals, manuscripting the right insurance policy
- ◆ Accounting for environmental issues during site characterization, demolition, remediation, site development, vertical construction
- ◆ Working with municipalities, using tax incentives (TIFs), and incorporating sustainable development into brownfield projects
- ◆ Case studies of successful repositioning of properties/exit strategies

Pete Pederson, Principal and CEO, *Renova Partners, LLC*

LUNCHEON: Hosted by Burns and McDonald Engineering, Environmental Liability Transfer, Inc., CERF & Cetco Liquid Boot Company

12:15 - 1:45 Emerging Issues and Future Trends in Global Disclosure Requirements for Environmental Information

Paul Watchman, Partner,

LeBoeuf, Lamb, Greene & MacRae, LLP (Invited)

1:45 - 2:30 Sustainability Metrics – Materiality Assessment Affecting Corporate Financial Decisions and Accountability

- ◆ Accounting for and reporting environmental liabilities
- ◆ Role and impact of environmental disclosure under FASB rules, FIN 47, FIN 143 and SEC case law against corporations
- ◆ Reporting regulated data prescribed by accounting standards
- ◆ How are sustainability, performance and corporate governance issues affecting corporate disclosure and financial decisions?
- ◆ Incorporating environmental data into the investment process

C. Gregory Rogers, J.D. CPA, President,
*Advanced Environmental Dimensions, LLC, and
Counsel to Guida, Slavich & Flores*

Michael Wallace, President and CEO, *Wallace Partners*
Jon Walker, Managing Director, *Corporate, Legal and
Government Services, EDR, Inc.*

2:30 - 3:15 Factoring Sustainable Design and Remediation Metrics into Site Cleanup Decisions and Reuse

- ◆ Incorporating sustainable design into remediation projects, process-based techniques such as bioremediation, soil washing, stabilization/solidification
- ◆ Incorporating sustainability concepts and indicators in remedial decision-making/activities
- ◆ Using sustainability assessment tools to measure environmental footprint, resource consumption and occupational risk
- ◆ Case studies demonstrating sustainable designs incorporating efficiency, maintainability and value through LEED designs, performance contracting, life cycle cost analysis, energy audits, etc.

Sheryl Telford, *Corporate Remediation Group,
DuPont*

Curtis C. Stanley, Sr. Principal Consultant, *Global
Discipline Leader, R & D and Advocacy,
Shell Global Solutions, Inc.*

Mark Knaack, Business Development Manager,
Burns & McDonnell Co., Inc.

3:15 - 3:30 Break Refreshments Courtesy of Environmental Liability Transfer, Inc. A chance to network and review exhibits

3:30 - 4:00 Navigating the Corporate Landscape – Integrating Sustainability and Redevelopment with Challenges of Divesting Legacy Industrial Properties

- ◆ Corporate strategy and tools for dealing with legacy industrial properties
- ◆ Web-enabled tools that capture, integrate and exchange property data for land reuse
- ◆ Industry challenges to avoiding comebacks and long-term stewardship issues
- ◆ Refining the liability management strategy, repositioning the asset/liability
- ◆ Measuring the impact of FASB-FIN 47 and influence of sustainable development on performing and non performing assets

Chris Olson, Manager of Real Estate Reuse,
BP North America

4:00 - 4:30 CRA's Environmental Liability Transfer Insurance Coverage (CELTIC)

- ◆ Program that demonstrates the development of risk/liability management
- ◆ Taking project responsibility, remediating property using turn-key design/implementation, securing government sign-off, taking financial risk
- ◆ Case studies of exit strategies for contaminated property transactions

Fred Taylor, Associate,

Conestoga-Rovers & Associates

4:30 - 5:00 Transferring Financial Risk Through Performance-Based Contracting

- ◆ Positive Closure ® program, deployment strategies to execute environmental and financial risk transfer backed by performance guaranty of parent company, Alliant Energy
- ◆ Guaranteed remedial action where there is cost certainty associated with execution of the remedial action
- ◆ Shared risk and guaranteed fixed-price remediation for industrial companies

Shannon Posey, Manager, *Remediation Services,
RMT Inc.*

5:00 - 5:30 Asset Management Practices and Investment Recovery Practices

- ◆ Identifying and managing assets from underutilized corporate property
- ◆ Monetizing corporate assets from nonperforming industrial properties
- ◆ Total life cycle management for underutilized corporate properties

Matt Gross, Vice President,
Re-Logistics, Inc

**SESSION IN FOCUS
VAPOR INTRUSION AFFECTING CONTAMINATED
PROPERTY DEALS**

Whether you are an environmental professional, prospective buyer/developer, seller, site owner, lender or insurer, virtually all stakeholders in a real property transaction can be adversely affected by vapor intrusion (VI) problems. All types of sites can be affected, especially those that have petroleum or solvent related contamination. Brownfield sites are logical candidates for vapor intrusion based on their history of former commercial and industrial use affecting soils and ground water. With most state voluntary cleanup programs using risk-based cleanup standards and institutional controls, it is important that responsible parties and their consultants involved in the site investigation, cleanup and redevelopment consider vapor intrusion pathways. One of the challenges to the use of risk-based cleanups and institutional controls is vapor intrusion causing once closed sites to be reopened.

This Vapor Intrusion Session In Focus will cover the following: 1) industry standards and practices such as the ASTM standard for VI assessments for real estate transactions, 2) the tiers for screening and assessing site conditions, 3) methods and modeling VI pathways at petroleum and chlorinated solvent sites, 4) the effective use of mitigation systems/barriers, 5) case law and recent litigation and 6) lessons learned involving the buyers, sellers, consultants and insurers risk engineering and claim analysis.

8:30 - 9:00 ASTM Vapor Intrusion (VI) Standard for Real Estate Transactions

- ◆ A cost-effective screening method as part of the environmental site assessment process
- ◆ Developing a sound and defensible technical standard with questionnaire
- ◆ Delineating responsibilities, significance and use and assessment protocol/screening tiers
- ◆ Typical real estate transactions impacted by vapor intrusion

Anthony J. Buonicore, *Chairman, EDR, Inc.*
& *Chairman of ASTM Task Group E50.02.06*

9:00 - 9:30 Screening, Evaluating and Restoring Sites Affected by Vapor Intrusion

- ◆ Accounting for the environmental factors, mitigation systems
- ◆ Weighing the significance of vapor intrusion pathways at petroleum hydrocarbon sites
- ◆ Site specific modeling to screen out certain site conditions
- ◆ Site restoration opportunities by better LNAPL diagnosis
- ◆ Tracking treatment as a form of diagnostics
- ◆ Application of advanced techniques at fuel terminal and operations sites using risk-based targets

Gerry D. Beckett, *Principal Hydrogeologist, Acqui-ver, Inc.*
& *Chair ASTM E50.04 Workgroup on Risk-Based LNAPL Decisions*

9:30 - 10:00 Vapor Intrusion: An Environmental Challenge in Risk Engineering and Claims Analysis

- ◆ Current risk management approaches for VI
- ◆ Sampling analytical and modeling approaches to VI assessments
- ◆ Implementing remedial and engineering controls and institutional controls
- ◆ Claims management and litigation risk at VI sites
Sandra Gaurin, *Senior Project Manager, TetraTech EM, Inc.*
Josh Pillion
Chubb Group of Insurance Co.

10:00 - 10:15 BREAK Refreshments courtesy of Risk Management Technologies, Inc. A chance to network and review exhibits

10:15 - 10:45 Use of a Gas Vapor Barrier to Mitigate Subsurface Vapor Intrusion

- ◆ Gas vapor barrier working with passive or active venting system
- ◆ Types of gas vapor membranes, spray-applied or sheet-applied
- ◆ Implementing a membrane as required or necessary to ensure indoor air meets federal, state or local standards
William V. Fritzsche, *Group Manager, Cetco Liquid Boot Company*

10:45 - 12:15 Cutting Edge Case Law, Case Studies and Industry Perspectives on Vapor Intrusion at Contaminated Sites

- ◆ Assessing and mitigating VI at petroleum and chlorinated solvent sites
- ◆ Industry observations about EPA and States' VI guidance
- ◆ Strategies for vapor intrusion evaluation of legacy sites
- ◆ Legal and technical challenges involved in investigating and designing a VI mitigation system and making real time decisions for commercial transactions
- ◆ Landmark vapor intrusion case law and case studies featuring transactional issues involving loan servicer and inadequate due diligence

Lawrence Schnapf, Esq., *Schulte Roth & Zabel*
Gregory Taylor, *Senior Manager, Corporate EH&S, Raytheon Company*
Blayne Hartman, Ph.D., *Co-Founder, H&P Mobile Geochemistry*

12: 15 Conference Summation
Dean Jeffery Telego, *President, Risk Management Technologies, Inc.*



Risk Management Technologies, Inc., (RTMI) is a dynamic, innovative environmental risk management consulting firm that provides full-service, multi-disciplinary capabilities in environmental risk management, as applied to business and real property transactions. RTM also performs strategic market planning, government relations, expert testimony, regulatory analysis, and risk and insurance management consulting services. RTM offers services in environmental risk management consulting, including due diligence and remediation oversight, environmental finance and environmental risk management conferences, training and publishing, and association management (Environmental Bankers Association).

Learn more at www.rtmcomm.com or www.envirobank.org or www.riskmanagementtech.com

SPONSOR INFORMATION



Founded in 1898, Burns & McDonnell is a full-service engineering, construction, environmental and consulting solutions firm. The company's multidisciplinary staff of more than 2,300 employee-owners represent virtually all design disciplines. Burns & McDonnell ranks in the top 25 U.S. Chemical and Soil Remediation Firms (Engineering News-Record, 2006). All of our services are offered with one mission in mind – to make our clients successful. Our Environmental Risk Transfer Strategy™ (RTS) program is designed to assist companies with environmental liabilities. The RTS program allows Burns & McDonnell to provide a guaranteed fixed-price remediation for your company's environmental cleanup obligations until regulatory closure is achieved. Before remediation begins, you will know the cost and scope of the cleanup risk that you can transfer to Burns & McDonnell. Learn more about our Environmental Risk Transfer Services at www.burnsmcd.com



RMT, Inc. has been in the environmental consulting field for 30 years, with 26 offices around the world. RMT specializes in helping industrial companies solve complex environmental issues from a strategic business perspective. The most highly qualified professionals in the environmental industry today collaborate closely with many of the world's most successful and respected companies to create innovative solutions that are as economically savvy as they are environmentally sound. Creating Positive Closure® is a process, not a product, that RMT's site development/restoration experts rely on to provide you with a variety of comprehensive options for transferring or minimizing the financial risk associated with specific environmental liabilities. The process affords RMT an insight into your business and environmental objectives, and then allows for development of a tailored solution to meet your unique needs. Positive Closure® delivers customized strategy, flexible structuring, a transparent solution-first approach, and is financially backed by traditional insurance or a parental guarantee from Alliant Energy, a \$7.7 billion company.



Conestoga-Rovers & Associates (CRA) (2004 Brownie Award winner) has been providing comprehensive engineering, environmental consulting, construction, and information technology (IT) services since their involvement in the landmark Love Canal project in the 1970's. CRA now employs more than 2100 people in over 65 offices worldwide. CRA provides practical and innovative services in all aspects of Brownfield Redevelopment Programs across North America including environmental site assessment; site remediation design, construction, and oversight; human health and ecological risk assessment; and municipal infrastructure planning and design. For corporate, private, and governmental entities, CRA's Environmental Liability Transfer Insurance Coverage (CELTIC) program provides the development of risk/liability management and exit strategies for contaminated property transactions. Visit us at www.CRAworld.com.

BNA, Inc. is a leading publisher of print and electronic news and information, reporting on developments in environmental protection, safety, health care, business, labor relations, law, economics, taxation, and other public policy and regulatory issues. BNA produces more than 200 news and information services. BNA's *Environmental Due Diligence Guide* is a comprehensive reference service that provides a complete picture of the environmental risks involved in contaminated property transactions, and ways to reduce or avoid those risks. It also keeps on top of the latest developments in the commercial real estate industry, at EPA, in the courts, and in Congress and includes comprehensive discussion of brownfields redevelopment and summaries of state-specific environmental laws that can affect real property transactions. The *Guide*, which is available both in print format and on the Web, includes monthly updates to its reference service, a monthly newsletter, and weekly email memos.



In the face of society's increasing needs and limited space, the rehabilitation of America's Brownfields remains a necessary, complex and dynamic challenge. For the past 25 years, Cetco Liquid Boot Company (CLB), a division of Cetco (NYSE:ACO) and manufacturer of LIQUID BOOT®, has offered an innovative and reliable solution that prevents subsurface vapor intrusion into structures. LIQUID BOOT® is widely used for new construction and for the redevelopment of former industrial sites, landfills, and other Brownfields where soil contamination must be mitigated. With more than 25 years of proven performance and millions of square feet already in place, LIQUID BOOT® sets the industry standard and is the answer to providing an impermeable membrane that prevents potentially hazardous vapor intrusion. The combination of the unsurpassed quality of LIQUID BOOT® along with the technical expertise of our representatives has led Cetco Liquid Boot Company to the forefront of Brownfield Redevelopment.



Environmental Liability Transfer (ELT) is a comprehensive environmental liability and real estate acquisition company providing its clients complete and final environmental liability transference. By combining superlative expertise in the areas of environmental law, environmental insurance, environmental engineering, corporate indemnification and real estate redevelopment, ELT offers unique and unparalleled economic solutions for absolute transfer and removal of environmental liabilities.



Environmental Data Resources Inc. (EDR) is the nation's premier provider of environmental risk information services and reports. The company offers current, prior use and regulatory compliance information services tailored to either a specific property address or company name. EDR offers these services to all participants in a real estate transaction, including the lender, environmental engineer, buyer, seller, attorney and insurer. Established in 1991, EDR's headquarters are in Milford, Connecticut; regional offices are located throughout the United States. EDR is wholly owned by DMG Information, Inc., the business information division of Daily Mail and General Trust, plc (DMGT).

Environmental Data Resources Inc. (EDR) is the nation's premier provider of environmental risk information services and reports. The company offers current, prior use and regulatory compliance information services tailored to either a specific property address or company name. EDR offers these services to all participants in a real estate transaction, including the lender, environmental engineer, buyer, seller, attorney and insurer. Established in 1991, EDR's headquarters are in Milford, Connecticut; regional offices are located throughout the United States. EDR is wholly owned by DMG Information, Inc., the business information division of Daily Mail and General Trust, plc (DMGT).



Holland & Knight is a global law firm with more than 1,150 lawyers located in 17 U.S. and 6 international offices. The firm specializes in all aspects of law, including environmental, land use and entitlements, real estate, base closure, federal grants, tax-increment financing, state and local procurement, transportation, and budget & appropriations. In the environment and land use area, our comprehensive environmental experience includes: Brownfields redevelopment; clean air; coastal issues; compliance auditing and corporate governance, including management systems; endangered species; litigation, including superfund and toxic torts; issues in corporate and real estate transactions; health and safety; permit approvals in major project development; NEPA and state equivalents; solid and hazardous waste; water pollution; and wetlands and natural resources. In 2006, a survey of more than 250 corporate counsel at Fortune 1000 companies ranked Holland & Knight as one of the nation's top three law firms for delivery of superior client service. Contributing to Holland & Knight's ranking was the firm's rating in advising clients on business issues and its commitment to helping clients, according to The BTI Consulting Group, Inc., which conducts the annual *Survey of Client Service Performance for Law Firms*.



The XL Insurance companies are global providers of risk management solutions for leading industrial and commercial businesses. As members of the XL Capital group, we offer a broad portfolio of insurance products and related services including property, casualty, professional and specialty coverages. XL's Environmental Group focuses on brownfields redevelopment projects, military base redevelopment, contaminated property remediation, real estate transactions, and fixed facilities and is an acknowledged leader in the environmental insurance market. To learn more about the Environmental Group, visit our website at www.xlinsurance.com/environmental



Continental Environmental Redevelopment Financial, LLC (CERF) was established to fill a financing gap in the redevelopment of Brownfields. This nationwide fund is built on the success of its predecessor California fund which has provided such financing since 2001. CERF has resources in excess of \$500 million and can lend over \$100 million per project with its co-lending partners. CERF provides bridge loan financing that can be used for the acquisition, remediation, predevelopment expenses, and construction on such sites. Our clients include real estate developers, operating businesses, public entities, brownfield equity funds or others dealing with contaminated sites.



Few insurers can match Zurich's technical knowledge, financial strength and commitment to the environmental and design professional liability market. Our professionals, with environmental, engineering and legal experience, can craft insurance programs to address your most sophisticated exposures. In the long run, an insurer's protection is only as good as its financial strength. Zurich's financial strength provides long-term protection to meet the insurance needs of our clients. Zurich holds ratings of AA- (stable) from Standard & Poor's and A (excellent) from A.M. Best.

INFORMATION

HOTEL INFORMATION

Marines' Memorial Club and Hotel
609 Sutter St., San Francisco, CA 94102
Tel: (800) 562-7463 or 415-673-6672

The conference hotel is fully booked. We have a "RTM Communications" rate of \$149.00 at the nearby Hotel Rex. Please call reservations at 415-217-4024 or register online at www.rtmcomm.com The room block closes October 19, 2007. The hotel is in full compliance with the Americans with Disabilities Act and offers non-smoking rooms upon request. The Hotel Rex is located at 562 Sutter Street in San Francisco, less than two blocks from the conference.

CLE

We also offer Continuing Legal Education Credits if you inquire in advance and prepay the fees. We must notify each State in advance and meet all their individual requirements. Look for the sign-in/sign-out sheets at Conference Registration and pick up a Certificate of Attendance as you leave the conference.

GENERAL INFORMATION

Included in the registration fee will be refreshments each day, as well as two lunches with a speaker and a reception. Each attendee will receive a comprehensive Conference Proceedings. Time will be allowed after each speaker or panel for questions from the audience. The reception, held the evening of November 7, will be hosted by **Holland & Knight LLP and XL Insurance**. It will include refreshments and a chance to network with speakers and other attendees.

CANCELLATIONS

All cancellations must be in writing and be postmarked by October 5, 2007, to avoid a service charge of \$595.00. No refunds or credits will be given for cancellations received after October 5, 2007. Registrants who have registered and/or signed this form (hard copy or electronic) and who do not cancel before October 5, 2007 in writing are liable for full registration fee; however, you may send a substitute. Hotel reservations must be cancelled directly with the Marines' Memorial Club and Hotel.

CONFERENCE ON CONTAMINATED PROPERTY TRANSACTIONS: Promoting Sustainable Deals and Redevelopments, November 7, 8, & 9, 2007 & Vapor Intrusion Session in Focus

**November 7,8, 2007 with a Special Vapor Intrusion Session In Focus On November 9, 2007
Marines' Memorial Club and Hotel, 609 Sutter St., San Francisco, CA 94102**



REGISTRATION

First Time Attendee

- 3-Day Early Bird until October 1, 2007 requires a room at the conference Hotel.....**\$898**_____
- After October 1, 2007 or room at another hotel **\$998**_____

Past Attendee or Colleague of Past Attendee

- Early Bird for Past Attendee or Colleague until October 1, 2007**\$850**_____
- After October 1, 2007 or room at another hotel**\$950**_____

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